Clear Lake Real Estate	
Debbie Russell,Realtor®UTR-Texas REALTORS®GRIGraduate Real Estate InstituteCBRCertified Buyers RepresentativeCSS Certified Short Sales NegotiatorCNE Certified Negotiation ExpertDirect 281-910-2001Office 17000 El Camino Real, Ste 107, Houston, TX	
email me: sold@debbierussell.com	

Yet another month that CCISD real estate is in an **Extreme Sellers's Market**. Simply, there aren't enough homes on the market to meet the demand. Prices have risen dramatically, as shown on the "Market Trend" graphs. We're into a bidding situation on *market ready homes*. If you need to sell your home, Call ME O Right now is the **perfect** time to have your home on the market. Be sure to visit my <u>Market Trend</u> page to learn much more about the state of the real estate market in Clear Lake.

## April, 2015 Market Report Single Family Residential Dwellings Sorry, this month's data was taken 5-15, not 5-6 as usual.

	<b>CLEAR CREEK ISD April 2015 Home Sales by Price</b>											
Price Range	# Sold	Active Listings	Month's of Inventory	Market								
\$0-\$100K	5	9	1.8	Extreme Seller's Market								
\$100-\$200K	99	146	1.5	Extreme Seller's Market								
\$200-\$300K	111	258	2.3	Extreme Seller's Market								
\$300-\$400K	49	197	4.0	Normal Seller's Market								
\$400-\$500K	15	85	5.7	Normal Seller's Market								
\$500-\$600K	4	39	9.8	Normal Buyer's Market								
\$600-\$700K	2	27	13.5	Extreme Buyer's Market								
\$700-\$800K	0	17	N/A	No Sales This Month								
\$800-\$900K	0	10	N/A	No Sales This Month								
\$900-\$1M	0	5	4.0	No Sales This Month								
\$1M-\$2M	2	21	10.5	Normal Buyer's Market								
\$2M-\$3M	1	5	5.0	Normal Seller's Market								
>\$3M	0	2	N/A	No Sales This Month								
Overall Mkt	288	821	2.9	Extreme Seller's Market								
12+ months of	inventory	Extreme Bu	yer's Market	High depreciation								
9-12 months of	inventory	Normal Buy	yer's Market	Moderate depreciation								
6-9 months of i	inventory	Balance	d Market	Flat to moderate depreciation								
3-6 months of	inventory	Normal Sel	ler's market	Moderate to high appreciation								

 $\checkmark$  Scroll down for Market Snapshot  $\checkmark$ 

944 Closed sales during 1<sup>st</sup> 4 months of 2015 870 Closed sales during 1<sup>st</sup> 4 months of 2008 815 Closed sales during 1<sup>st</sup> 4 months of 2003

1 Month Market Snap Shot 2015 Clear Creek ISD sold, expired, terminated or leased

	Sold – 288 April 2015 CCISD														
	SqFt	Beds	FB		List Price	LP/SqFt	Sale Price	SP/SqFt	-	Adj. SP/SqFt	-	DOM	CDOM	Year Built	
Min	1158	2	1	0	75000	45.25	77600	45.15	77600	45.15	67 %	0	0	1954	
Avg	<mark>2540</mark>	<mark>3.66</mark>	<mark>2.36</mark>	<mark>0.52</mark>	<mark>269722</mark>	<mark>106.19</mark>	<mark>261151</mark>	<mark>102.82</mark>	<mark>259783</mark>	<mark>102.28</mark>	<mark>98 %</mark>	<mark>45.19</mark>	<mark>67.16</mark>	<mark>1995</mark>	
Max	6584	7	5	2	2895000	504.92	2300000	504.92	2300000	504.92	118 %	949	1490	2015	
<mark>Median</mark>	<mark>2389.5</mark>	<mark>4</mark>	<mark>2</mark>	<mark>0</mark>	<mark>238250</mark>	<mark>97.8</mark>	<mark>233000</mark>	<mark>96.46</mark>	<mark>231651</mark>	<mark>95.8</mark>	<mark>99 %</mark>	<mark>15</mark>	<mark>22.5</mark>	<mark>1999</mark>	

	Expired – 15 April CCISD Failed to Sell – went full contract term without benefit of sale													
	SqFt	Beds	FB	HB	List Price	-	Sale Price	SP/SqFt	-	SP/SqFt	-	DOM	CDOM	Year Built
Min	1312	2	2	0	85000	49.65	0	0	0	0	0 %	1	1	1964
Avg	<mark>2696</mark>	<mark>3.67</mark>	<mark>2.4</mark>	<mark>0.53</mark>	<mark>351273</mark>	<mark>130.29</mark>	<mark>0</mark>	<mark>0</mark>	<mark>0</mark>	<mark>0</mark>	<mark>0 %</mark>	<mark>88.2</mark>	<mark>91.33</mark>	<mark>1995</mark>
Max	4823	5	4	2	1199000	278.38	0	0	0	0	0 %	318	318	2015
Median	2528	4	2	0	255900	92.28	0	0	0	0	0 %	32	41	2005

Те	Terminated – 35 April CCISD Failed to Sell – ended contract premature without benefit of sale													
	SqFt	Beds	FB	HB	List Price	LP/SqFt	Sale Price		Adj. Sale Price	Adj. SP/SqFt	SP/LP %	DOM	CDOM	Year Built
Min	1644	3	2	0	2700	0.7	0	0	0	0	0 %	0	0	1962
Avg	3011	3.89	2.63	0.66	328245	109.02	0	0	0	0	0 %	130.51	152.54	1995
Max	5490	5	4	2	895000	192.8	0	0	0	0	0 %	1166	1453	2015
Median	2929	4	3	1	289900	103.07	0	0	0	0	0 %	85	93	1999

	Leased – 76 April CCISD – rental market is HOT													
	SqFt	Beds	FB		List Price	· · ·	Lease Price	LseP/SqFt	Adj. Lease Price	Adj. LseP/SqFt	SP/LP %	DOM	CDOM	Year Built
Min	1112	2	1	0	1100	0.65	1100	0.65	1100	0.65	94 %	0	0	1949
Avg	2009	3.39	2.09	0.33	1753	0.87	1750	0.87	1750	0.87	100 %	23.14	24.28	1987
Max	4241	5	4	1	3100	1.63	3100	1.63	3100	1.63	<b>107 %</b>	146	146	2014
Median	1870	3	2	0	1650	0.89	1650	0.89	1650	0.89	100 %	14	16.5	1986

Debbie Russell, REALTOR® UTR-TEXAS REALTORS® 281-910-2001